

UNITED WAY FOX CITIES, INC.
**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**
YEARS ENDED MARCH 31, 2022 AND 2021



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**UNITED WAY FOX CITIES, INC.
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INDEPENDENT AUDITORS' REPORT

Board of Directors
United Way Fox Cities, Inc.
Menasha, Wisconsin

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of United Way Fox Cities, Inc., which comprise the statements of financial position as of March 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way Fox Cities, Inc. as of March 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way Fox Cities, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way Fox Cities, Inc.'s ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

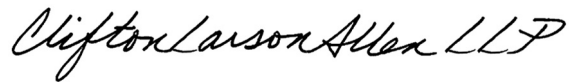
- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way Fox Cities, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way Fox Cities, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Board of Directors
United Way Fox Cities, Inc.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedules of partner program expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.



CliftonLarsonAllen LLP

Oshkosh, Wisconsin
June 6, 2022

UNITED WAY FOX CITIES, INC.
STATEMENTS OF FINANCIAL POSITION
MARCH 31, 2022 AND 2021

	2022	2021
ASSETS		
Cash and Cash Equivalents	\$ 689,124	\$ 830,315
Promises Receivable, Net of Allowance	4,193,338	3,950,577
Other Receivables	439,989	396,841
Diaper Inventory	240,114	279,589
Prepaid Expenses	35,361	24,956
Property and Equipment, Net	1,007,318	1,001,265
Beneficial Interest in Assets at Community Foundation	9,268,277	9,044,311
Other Assets	312,599	298,910
	\$ 16,186,120	\$ 15,826,764
LIABILITIES AND NET ASSETS		
LIABILITIES		
Community Investments Payable	\$ 4,223,133	\$ 3,878,024
Community Investment Fund Grants Payable	51,483	28,269
Payable to Other Communities/Agencies	103,880	110,431
Accounts Payable	536,954	389,061
Grants Payable	193,310	44,850
Accrued Expenses	212,014	179,537
Other Liabilities	281,159	268,386
Total Liabilities	5,601,933	4,898,558
NET ASSETS		
Without Donor Restrictions:		
Board-Designated	7,771,253	7,952,046
Undesignated	26,674	466,232
Net Investment in Property and Equipment	1,007,318	1,001,265
Total Without Donor Restrictions	8,805,245	9,419,543
With Donor Restrictions:		
Endowment Program Expenses	332,905	328,801
Subsequent Year Campaign	135,324	40,046
Subsequent Year Programs	658,507	529,239
Endowments Subject to Spending Policy and Appropriation	652,206	610,577
Total With Donor Restrictions	1,778,942	1,508,663
Total Net Assets	10,584,187	10,928,206
Total Liabilities and Net Assets	\$ 16,186,120	\$ 15,826,764

See accompanying Notes to Financial Statements.

UNITED WAY FOX CITIES, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED MARCH 31, 2022 AND 2021

	2022	2021
NET ASSETS WITHOUT DONOR RESTRICTIONS		
Revenue:		
Contributions:		
Gross Current Campaign Results	\$ 8,744,256	\$ 8,473,790
Gross Past Campaign Results	126,922	59,814
Other	-	289,600
Less:		
Donor Designations to United Way Partner Agencies	(184,231)	(302,131)
Donor Designations to Other Communities/Agencies	(369,907)	(371,813)
Provision for Uncollectible Promises	(225,151)	50,379
Net Campaign Revenue	8,091,889	8,199,639
Designations from Other United Ways	60,318	50,984
In-Kind Contributions	290,621	402,676
Service Fees	46,089	34,711
Investment Income	925	896
Miscellaneous	20,344	18,830
Net Assets Released from Restrictions:		
Restrictions Satisfied by Payments	711,823	654,754
Total Revenue	9,222,009	9,362,490
Expenses:		
Program Services:		
Community Impact Programs	5,622,260	5,460,048
Less: Expenses Funded Through Designations	(184,231)	(302,131)
Net Partner Agency Program Expenses	5,438,029	5,157,917
Community Investment Fund Grants	907,535	364,780
Community Services Provided by United Way:		
Community Development	748,349	679,078
2-1-1 Program	306,673	276,008
United Way WORKS	-	9,943
Volunteer Engagement	52,532	7,822
Youth Board	20,263	16,871
Be Well Fox Valley	253,222	170,795
FEMA	2,127	2,392
LIFE Study	4,148	23,899
Diaper Bank Project	292,565	439,311
AmeriCorps	191,348	158,655
Total Program Services	8,216,791	7,307,471

See accompanying Notes to Financial Statements.

UNITED WAY FOX CITIES, INC.
STATEMENTS OF ACTIVITIES (CONTINUED)
YEARS ENDED MARCH 31, 2022 AND 2021

	2022	2021
NET ASSETS WITHOUT DONOR RESTRICTIONS (CONTINUED)		
Expenses (Continued):		
Management and General:		
Office Operations	\$ 763,059	\$ 604,546
Marketing	218,892	146,738
Total Management and General	981,951	751,284
 Fundraising - Campaign	 795,797	 664,685
Total Expenses	9,994,539	8,723,440
 Total Revenue in Excess (Deficient) of Expenses	 (772,530)	 639,050
 Other Changes in Net Assets:		
Change in Beneficial Interest in Assets at Community Foundation	158,232	1,243,219
 Change in Net Assets Without Donor Restrictions	(614,298)	1,882,269
Net Assets Without Donor Restrictions - Beginning of Year	9,419,543	7,537,274
 Net Assets Without Donor Restrictions - End of Year	 8,805,245	 9,419,543
 NET ASSETS WITH DONOR RESTRICTIONS		
Revenue:		
Subsequent Year Campaign Results	135,324	40,046
Contributions	801,044	876,516
Endowment Campaign Contributions	41,629	23,350
Total Revenue	977,997	939,912
Net Assets Released from Restriction	(711,823)	(654,754)
Total Revenue, Net of Assets Released from Restriction	266,174	285,158
 Other Changes in Net Assets:		
Change in Beneficial Interest In Assets at Community Foundation	4,105	235,040
 Change in Net Assets With Donor Restrictions	270,279	520,198
Net Assets With Donor Restrictions - Beginning of Year	1,508,663	988,465
 Net Assets With Donor Restrictions - End of Year	 1,778,942	 1,508,663
 TOTAL NET ASSETS		
Change in Net Assets	(344,019)	2,402,467
Net Assets - Beginning of Year	10,928,206	8,525,739
 Net Assets - End of Year	 \$ 10,584,187	 \$ 10,928,206

See accompanying Notes to Financial Statements.

UNITED WAY FOX CITIES, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED MARCH 31, 2022

	Program Services	Management and General		Fundraising	Total
		Office Operations	Marketing/ Communications	Resource Development	
Community Investments	\$ 6,599,795	\$ -	\$ -	\$ -	\$ 6,599,795
Less: Donor Designations	(184,231)	-	-	-	(184,231)
Subtotal	6,415,564	-	-	-	6,415,564
Salaries	866,428	442,598	106,033	382,254	1,797,313
Payroll Taxes	64,841	31,477	7,952	28,205	132,475
Health Insurance	77,379	35,091	8,345	46,623	167,438
Retirement	38,263	18,851	6,425	25,680	89,219
Other Benefits	30,026	11,544	13,071	12,965	67,606
Total Salaries and Related Expenses	1,076,937	539,561	141,826	495,727	2,254,051
Occupancy	38,321	7,004	2,659	6,991	54,975
Supplies	31,904	14,569	251	1,459	48,183
Diapers	270,365	-	-	-	270,365
Events	263	-	-	56,389	56,652
Travel and Meals	5,884	9,031	433	6,470	21,818
Telephone	16,060	2,946	1,112	4,133	24,251
Postage	690	(202)	4,194	7,065	11,747
Equipment Repair and Maintenance	32,017	42,190	5,208	23,145	102,560
Licensing	7,479	3,169	4,074	3,622	18,344
Training, Development, and Conferences	3,926	6,515	815	2,200	13,456
Professional Services	141,367	65,938	17,271	299	224,875
Dues and Subscriptions	4,160	1,808	-	2,315	8,283
Affiliation Dues - UWWI and UWW	74,411	30,761	11,494	36,904	153,570
Insurance	3,279	17,001	342	885	21,507
Miscellaneous	7,002	8,038	567	22,798	38,405
Depreciation	36,526	12,767	6,029	15,604	70,926
Outside Printing	675	1,360	22,207	24,264	48,506
Promotion	7,098	-	410	421	7,929
Communication	11,773	603	-	85,106	97,482
Nonprofit Development	31,090	-	-	-	31,090
Donor Designations to Other Communities/Agencies	369,907	-	-	-	369,907
Provision for Uncollectible Promises	225,151	-	-	-	225,151
Total Expenses by Function	8,811,849	763,059	218,892	795,797	10,589,597
Less: Expenses Included with Revenues on the Statement of Activities:					
Donor Designations to Other Communities/Agencies	(369,907)	-	-	-	(369,907)
Provision for Uncollectible Promises	(225,151)	-	-	-	(225,151)
Total Expenses Included in the Expenses Section on the Statement of Activities	\$ 8,216,791	\$ 763,059	\$ 218,892	\$ 795,797	\$ 9,994,539

See accompanying Notes to Financial Statements.

UNITED WAY FOX CITIES, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED MARCH 31, 2021

	Program Services	Management and General		Fundraising	Total
		Office Operations	Marketing/ Communications	Resource Development	
Community Investments	\$ 5,824,828	\$ -	\$ -	\$ -	\$ 5,824,828
Less: Donor Designations	(302,131)	-	-	-	(302,131)
Subtotal	5,522,697	-	-	-	5,522,697
Salaries	688,889	328,157	65,792	326,987	1,409,825
Payroll Taxes	50,475	23,891	4,901	24,565	103,832
Health Insurance	60,662	31,012	4,732	36,860	133,266
Retirement	45,954	25,647	6,150	28,101	105,852
Other Benefits	29,380	(4,497)	1,493	12,438	38,814
Total Salaries and Related Expenses	875,360	404,210	83,068	428,951	1,791,589
Occupancy	34,236	8,049	1,784	6,372	50,441
Supplies	10,280	8,897	36	924	20,137
Diapers	417,111	-	-	-	417,111
Events	2,510	-	-	42,743	45,253
Travel and Meals	2,455	1,775	-	2,211	6,441
Telephone	21,208	4,917	960	4,153	31,238
Postage	294	(3,699)	2,157	8,093	6,845
Equipment Repair and Maintenance	20,134	25,209	2,849	17,622	65,814
Licensing	7,239	785	713	2,694	11,431
Training, Development, and Conferences	234	-	-	-	234
Professional Services	202,243	85,994	21,191	3,165	312,593
Dues and Subscriptions	9,130	1,083	-	557	10,770
Affiliation Dues - UWWI and UWW	65,727	29,367	9,789	34,962	139,845
Insurance	2,912	16,877	287	1,033	21,109
Miscellaneous	15,696	6,083	244	10,602	32,625
Depreciation	31,042	13,870	4,623	16,511	66,046
Outside Printing	560	899	18,482	29,003	48,944
Promotion	9,212	-	465	49	9,726
Communication	120	230	90	55,040	55,480
Nonprofit Development	57,071	-	-	-	57,071
Donor Designations to Other Communities/Agencies	371,813	-	-	-	371,813
Provision for Uncollectible Promises	(50,379)	-	-	-	(50,379)
Total Expenses by Function	7,628,905	604,546	146,738	664,685	9,044,874
Less: Expenses Included with Revenues on the Statement of Activities:					
Donor Designations to Other Communities/Agencies	(371,813)	-	-	-	(371,813)
Provision for Uncollectible Promises	50,379	-	-	-	50,379
Total Expenses Included in the Expenses Section on the Statement of Activities	\$ 7,307,471	\$ 604,546	\$ 146,738	\$ 664,685	\$ 8,723,440

See accompanying Notes to Financial Statements.

UNITED WAY FOX CITIES, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED MARCH 31, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ (344,019)	\$ 2,402,467
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
In-Kind Contributions of Diaper Inventory	(210,844)	(283,662)
Diaper Inventory Distributed to Community Members	250,319	415,921
Depreciation	70,926	66,046
Loss on Disposal of Property and Equipment	3,951	942
Change in Allowance for Uncollectible Promises	(75,866)	(448,299)
Change in Beneficial Interest in Assets at Community Foundation	(162,337)	(1,478,259)
Long-Term Contributions for Endowment	(41,629)	(23,350)
Changes in Operating Assets and Liabilities:		
Promises Receivable	(166,895)	321,397
Other Receivables	(43,148)	(66,034)
Prepaid Expenses	(10,405)	(1,397)
Other Assets	(13,689)	(78,510)
Community Investments Payable	345,109	(412,166)
Community Investment Fund Grants Payable	23,214	(46,132)
Payable to Other Communities/Agencies	(6,551)	(36,010)
Accounts Payable	123,209	46,062
Grants Payable	148,460	(125,000)
Accrued Expenses	32,477	2,718
Other Liabilities	12,773	77,621
Net Cash Provided (Used) by Operating Activities	(64,945)	334,355
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Property and Equipment	(56,246)	(30,087)
Net Proceeds from (Purchases of) Beneficial Interest in Assets at Community Foundation	(61,629)	(988,349)
Net Cash Used by Investing Activities	(117,875)	(1,018,436)
CASH FLOWS FROM FINANCING ACTIVITY		
Proceeds from Long-Term Contributions for Endowment	41,629	23,350
NET DECREASE IN CASH AND CASH EQUIVALENTS	(141,191)	(660,731)
Cash and Cash Equivalents - Beginning of Year	830,315	1,491,046
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 689,124	\$ 830,315
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES		
Additions to Property and Equipment Included in Accounts Payable	\$ 24,684	\$ -

See accompanying Notes to Financial Statements.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 1 PRINCIPAL ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Organization

United Way Fox Cities, Inc. (the Organization) is a volunteer organization serving the Fox Cities Communities of Wisconsin organized in 1993 under the laws of the state of Wisconsin. The Organization's revenue is derived primarily through fundraising and contributions from the public. The mission of the Organization is to bring diverse people and resources together to build a stronger, more caring community for everyone. The Organization is governed by a volunteer board of directors. Through an extensive volunteer-driven process, funds are invested in partner agencies to fund programs fairly and impartially with the betterment of the broad community in mind. The distribution of funds is guided by board-approved priorities through planning, needs assessment, and policy decisions relating to the communities' changing needs and resources.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Inventory

Inventory, which consists entirely of diapers, is valued at the lower of cost or net realizable value, with cost determined on the first-in, first-out method.

Property and Equipment

All acquisitions and improvements of property and equipment in excess of \$1,000 are capitalized while all expenditures for repairs and maintenance that do not materially prolong the useful lives of assets are expensed. Purchased property and equipment is carried at cost. Donated property and equipment is carried at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful life of the assets.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Funds Held for Others

At times, the Organization can hold funds, which have been established by unrelated organizations, under an agency transaction. These funds are reflected as liabilities in the accompanying statements of financial position.

Community Investments Payable

Community investments payable represent amounts pledged to the Organization's partner agencies. Payments are remitted to the partner agencies on a monthly basis.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operation and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restrictions when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Promises Receivable and Revenue Recognition

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions.

The Organization uses the allowance method to determine uncollectible contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. Additionally, all uncollected contributions over two years old are deemed uncollectible and written off.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Promises Receivable and Revenue Recognition (Continued)

Grants from government agencies are recognized when all conditions of such grants are fulfilled or there is reasonable assurance that they will be fulfilled. There was \$232,901 and \$223,688 of funding still available under the grant agreements in place at March 31, 2022 and 2021, respectively.

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated on the basis of periodic time and expense studies among the program services and supporting activities benefited.

In accordance with federal Form 990 and United Way Worldwide reporting requirements, dues to United Way Worldwide are allocated across program services and supporting activities.

Tax-Exempt Status

United Way Fox Cities, Inc. is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation on unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1). The Organization is also exempt from Wisconsin income taxes.

Penalties and interest assessed by income taxing authorities are included in management and general expenses, if applicable. The Organization had no interest and penalties related to income taxes for the fiscal year ended March 31, 2022.

Subsequent Events

The Organization has evaluated subsequent events through June 6, 2022, the date the financial statements were available to be issued.

**UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021**

NOTE 2 LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at March 31:

	2022	2021
Cash and Cash Equivalents	\$ 689,124	\$ 830,315
Promises Receivable	4,193,338	3,950,577
Other Receivables	439,989	396,841
Beneficial Interest in Assets at Community Foundation	9,268,277	9,044,311
Subtotal	14,590,728	14,222,044
Less: Payable to Other Communities/Agencies	(103,880)	(110,431)
Less: Board-Designated Net Assets	(7,771,253)	(7,952,046)
Less: Donor-Restricted Net Assets	(1,778,942)	(1,508,663)
Total Financial Assets Available for General Expenditure	\$ 4,936,653	\$ 4,650,904

The beneficial interest in assets at the Community Foundation consists of both donor-restricted and board-designated funds. Income from donor-restricted funds is restricted for specific purposes, with the exception of amounts available for general use. Donor-restricted funds are not available for general expenditures. The principal from the board-designated funds could be made available for general expenditures, if necessary.

NOTE 3 SIGNIFICANT CONCENTRATIONS

Accounting principles generally accepted in the United States of America require disclosure of information about certain significant estimates and current vulnerabilities due to certain concentrations. These matters included the following:

Contributions from Major Donors

The Organization had contributions from two major donors and their employees representing 33% of its contribution revenue and 38% of its ending promises to give balance for the year ended March 31, 2022.

The Organization had contributions from two major donors and their employees representing 33% of its contribution revenue and 38% of its ending promises to give balance for the year ended March 31, 2021.

Credit Risk Arising from Cash Deposits in Excess of Insured Limits

The Organization maintains its bank accounts in the Fox Cities area. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per insured depository institution. The Organization's cash deposits may exceed these federally insured limits at times during the year. As of March 31, 2022 and 2021, balances in excess of FDIC coverage approximated \$576,579 and \$608,219, respectively. The Organization has not experienced any losses on these accounts. Management believes the Organization is not exposed to any significant credit risk on cash.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 4 PROMISES RECEIVABLE

Promises receivable are primarily due from individuals and organizations located in the Fox Valley region. Promises receivable consist of the following at March 31:

	<u>2022</u>	<u>2021</u>
Annual Campaign:		
2022 Campaign	\$ 33,224	\$ -
2021 Campaign	4,495,967	43
2020 Campaign	257,449	4,277,494
2019 Campaign	-	312,208
Subtotal	<u>4,786,640</u>	<u>4,589,745</u>
Less: Provision for Uncollectible Amounts	<u>593,302</u>	<u>639,168</u>
Net Campaign Promises Receivable	<u>\$ 4,193,338</u>	<u>\$ 3,950,577</u>

All annual campaign promises receivable are due within one year. Provision for uncollectible amounts is calculated based upon a three-year historical average applied to gross campaign results including donor-designated amounts.

NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment consists of the following at March 31:

	<u>2022</u>	<u>2021</u>
Land	\$ 15,000	\$ 15,000
Buildings and Improvements	1,292,820	1,266,842
Office Furnishings and Equipment	500,677	469,816
Construction in Progress	12,308	-
Subtotal	<u>1,820,805</u>	<u>1,751,658</u>
Less: Accumulated Depreciation	<u>813,487</u>	<u>750,393</u>
Total	<u>\$ 1,007,318</u>	<u>\$ 1,001,265</u>

NOTE 6 BENEFICIAL INTEREST IN ASSETS AT COMMUNITY FOUNDATION

Beneficial interest in assets at Community Foundation (the Foundation) consists of investments in pooled funds at Community Foundation for the Fox Valley Region, Inc. (CFFVR) which are carried at the fair value of the underlying securities in the fund. These funds are the legal assets of the Foundation with the restriction that the Foundation makes distributions to the Organization as needed. The agreement governing the assets includes a variance power allowing the Foundation to modify the restrictions on distributions from certain funds.

**UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021**

NOTE 6 BENEFICIAL INTEREST IN ASSETS AT COMMUNITY FOUNDATION (CONTINUED)

The following is a description of each fund at March 31:

<u>Description</u>	2022	2021
<u>Operating Fund</u>		
This fund was set up at CFFVR by the Organization's board of directors. The fund represents donations received without donor restrictions or with short-term donor restrictions and is intended to support both community investments and operating costs. Contributions to and distributions from this fund may be made in any amount. This fund is invested in the intermediate term pool at the CFFVR and is presented in the financial statements as both net assets without donor restrictions and net assets with donor restrictions.	\$ 4,226,106	\$ 4,119,796
<u>Reserve Investment Funds</u>		
These funds were set up at CFFVR by the Organization's board of directors using prior donations without donor restrictions and designating the net income to be used as a reserve in the event of campaign shortfalls and emergencies. Principal can be used in unusual circumstances. These funds are presented in the financial statements as board-designated net assets.	3,767,601	3,697,640
<u>Administrative Endowment Funds</u>		
These funds were set up at CFFVR by the Organization's board of directors using prior donations that had been restricted by the donors to provide for the long-term funding of the Organization's administrative and operating expenses. Net income of the funds and, in unusual circumstances, principal must be used for the aforementioned purpose. Donor-restricted gifts are presented in the financial statements as net assets with donor restrictions.	910,587	865,334
<u>Legacy of Caring Endowment Fund</u>		
This fund was set up at CFFVR by the Organization's board of directors using a prior donation without donor restrictions and designating the net income to be used to support health and human service programs in the Fox Valley. Principal can be used in unusual circumstances. These amounts are presented in the financial statements as board-designated net assets. Beginning in 2009, endowment campaign contributions may be restricted by donors for this fund. These amounts are presented in the financial statements as net assets with donor restrictions.	192,692	191,399

**UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021**

NOTE 6 BENEFICIAL INTEREST IN ASSETS AT COMMUNITY FOUNDATION (CONTINUED)

<u>Description</u>	<u>2022</u>	<u>2021</u>
<u>Impact Area Endowment Funds</u>		
These funds were set up at CFFVR by the Organization's board of directors using prior donations without donor restrictions and designating the net income to be used to provide funding for identified impact areas. These funds are presented in the financial statements as board-designated net assets. Beginning in 2010, endowment campaign contributions may be restricted by donors. These amounts are presented in the financial statements as net assets with donor restrictions.		
	\$ 171,291	\$ 170,142
Total Beneficial Interest in Assets at Community Foundation	<u>\$ 9,268,277</u>	<u>\$ 9,044,311</u>

NOTE 7 BOARD-DESIGNATED NET ASSETS

The Organization's board of directors has chosen to designate unrestricted net assets for the following purposes at March 31:

	<u>2022</u>	<u>2021</u>
Reserve	\$ 3,767,601	\$ 3,697,640
Managed Impact Solutions (MIS)	1,040,000	1,040,000
Capital Replacement	242,272	242,271
Diaper Bank	671,614	459,589
LIFE Study	100,000	112,864
PATH	1,066,980	1,150,547
Early Learning Fund (with CFFVR)	-	68,310
The Connector	193,328	243,328
Strategic Investments / Goals	400,000	650,000
Endowments:		
Legacy of Caring	147,849	146,857
Impact Area	72,982	72,492
Administrative	68,627	68,148
Total	<u>\$ 7,771,253</u>	<u>\$ 7,952,046</u>

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes at March 31:

	<u>2022</u>	<u>2021</u>
Subject to Expenditure for Specified Purpose:		
Endowment Earnings Subject to Spending Policy	\$ 332,905	\$ 328,801
Subsequent Year Programs:		
Early Childhood Initiative	15,000	15,000
2-1-1	15,911	48,835
Emerging Leaders	60,712	42,202
Youth Worker Coalition	566	566
Health Advocacy	1,921	1,921
Alice Project	9,790	8,830
Born Learning Trial	6,673	5,016
Be Well Fox Valley	266,064	196,376
Be Well Basic Needs	85,281	74,456
Be Well - David and Rita Nelson	24,254	-
Give Help/Get Help Hub	10,124	10,124
LGBT	10,000	10,000
LINC	8,309	-
Information Technology	30,000	-
Youth Board Teen Symposium	1,400	-
WORKS	22,553	22,553
Diaper Bank	89,949	93,360
Total	<u>991,412</u>	<u>858,040</u>
Subject to the Passage of Time:		
Subsequent Year Campaign	135,324	40,046
Endowments Subject to Spending Policy and Appropriation - Investment in Perpetuity	<u>652,206</u>	<u>610,577</u>
Total Net Assets with Donor Restrictions	<u>\$ 1,778,942</u>	<u>\$ 1,508,663</u>

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or occurrence of the passage of time or other events specified by the donors as follows for the years ended March 31:

	<u>2022</u>	<u>2021</u>
Expiration of Time Restrictions	\$ 40,046	\$ 45,154
Satisfaction of Purpose Restrictions:		
Special Events	66,300	56,139
AmeriCorps	71,392	159,627
Endowment Program Expenses	8,801	15,518
2-1-1	196,036	164,353
Emerging Leaders	17,990	5,172
Alice Project	-	195
Be Well Fox Valley	132,656	143,691
Be Well Basic Needs	85,299	38,094
Be Well - David and Rita Nelson	25,746	-
Give Help/Get Help Hub	-	15,367
LINC	2,691	-
Diaper Bank	4,910	1,714
Other	59,956	9,730
	<u>711,823</u>	<u>654,754</u>
Total Net Assets Released from Donor Restrictions	<u>\$ 711,823</u>	<u>\$ 654,754</u>

NOTE 9 RETIREMENT PLAN

The Organization sponsors a Section 403(b) retirement plan that covers substantially all employees. Employees may elect to contribute up to the annual deferral limitation as defined in IRC Section 402(g). The Organization may elect to make a discretionary contribution. During the years ended March 31, 2022 and 2021, the Organization made contributions of \$87,967 and \$91,263, respectively, to the plan.

The Organization has an eligible deferred compensation plan under Section 457(b) of the IRC. The Organization's former President/CEO was granted eligibility to participate in the plan. During the years ended March 31, 2022 and 2021, the Organization's contributions to the plan were \$1,252 and \$14,589, respectively. At March 31, 2022 and 2021, other assets and other liabilities in the amount of \$281,159 and \$268,386, respectively, related to the deferred compensation plan were included on the statements of financial position.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 10 LEASES

The Organization has several noncancelable operating leases for office equipment. Rental expenses for those leases were \$7,210 and \$8,570 for the years ended March 31, 2022 and 2021, respectively.

Future minimum lease payments under operating leases that have initial terms in excess of one year as of March 31, 2022 are:

<u>Year Ending March 31,</u>	<u>Amount</u>
2023	\$ 5,306
2024	1,932
2025	1,932
2026	161
Total	<u>\$ 9,331</u>

NOTE 11 PLEDGE TO COMPLY WITH UNITED WAY WORLDWIDE STANDARD M

The expenses associated with processing donor-designated promises to give are recovered by an assessment for fundraising fees based on actual historical costs in accordance with United Way Worldwide Membership Standards as outlined in their publication titled United Way Worldwide Cost Reduction Requirements for Membership Standard M.

NOTE 12 FAIR VALUE MEASUREMENTS

Accounting standards establish a framework for measuring fair value and expand the disclosures on fair value measurements in financial statements by specifying a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, whereas unobservable inputs reflect the Organization's market assumptions. The fair value hierarchy specified is as follows:

Level 1 – Quoted prices in active markets for identical assets and liabilities.

Level 2 – Quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 12 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table presents, for each of the fair value hierarchy levels, the Organization's financial assets and liabilities that are measured at fair value on a recurring basis at March 31:

	2022 Fair Value Measurements Using			
	Level 1	Level 2	Level 3	Total
Assets:				
Beneficial Interest	\$ -	\$ -	\$ 9,268,277	\$ 9,268,277
Other Assets - Mutual Funds	281,159	-	-	281,159
Total Assets at Fair Value	<u>\$ 281,159</u>	<u>\$ -</u>	<u>\$ 9,268,277</u>	<u>\$ 9,549,436</u>
Liabilities:				
Other Liabilities	<u>\$ 281,159</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 281,159</u>
	2021 Fair Value Measurements Using			
	Level 1	Level 2	Level 3	Total
Assets:				
Beneficial Interest	\$ -	\$ -	\$ 9,044,311	\$ 9,044,311
Other Assets - Mutual Funds	268,386	-	-	268,386
Total Assets at Fair Value	<u>\$ 268,386</u>	<u>\$ -</u>	<u>\$ 9,044,311</u>	<u>\$ 9,312,697</u>
Liabilities:				
Other Liabilities	<u>\$ 268,386</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 268,386</u>

There have been no changes in the methodologies used at March 31, 2022. Following is a description of the valuation methodologies used for assets measured at fair value:

Beneficial Interest – Fair values for the beneficial interest are determined from information provided by the Community Foundation on pooled investment, which consist primarily of marketable securities, as well as other investments including private investment funds, hedge funds, real estate asset funds, and private equity funds, which do not have readily determinable fair values. Valuations for these other investments involve estimates, appraisals, assumptions, and other valuations methods. By definition, beneficial investments in Community Foundation pooled investments are considered Level 3 in the fair value hierarchy.

Mutual Funds – Fair values for the mutual funds are determined by reference to quoted market prices of the underlying mutual funds.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes the valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 12 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table sets forth a summary of changes in the fair value of the Organization's assets valued on a recurring basis using Level 3 inputs for the years ended March 31:

	<u>2022</u>	<u>2021</u>
Beneficial Interest in Assets at Community Foundation:		
Balance - Beginning of Year	\$ 9,044,311	\$ 6,577,703
Net Contributions Invested	61,629	988,349
Return on Investment in Beneficial Interest	162,337	1,478,259
Balance - End of Year	<u>\$ 9,268,277</u>	<u>\$ 9,044,311</u>

NOTE 13 CONTRIBUTED GOODS AND SERVICES

Several organizations have provided various goods or services at no charge, the fair value of which has been reflected as in-kind contributions in the statements of activities. The following table sets forth a summary of the contributed goods and services for the years ended March 31:

	<u>2022</u>				
	<u>Program</u>	<u>Office Operation</u>	<u>Marketing</u>	<u>Campaign</u>	<u>Total</u>
Diapers	\$ 210,844	\$ -	\$ -	\$ -	\$ 210,844
Rent	22,200	-	-	-	22,200
Other	8,436	11,996	7,100	30,045	57,577
Total	<u>\$ 241,480</u>	<u>\$ 11,996</u>	<u>\$ 7,100</u>	<u>\$ 30,045</u>	<u>\$ 290,621</u>
	<u>2021</u>				
	<u>Program</u>	<u>Office Operation</u>	<u>Marketing</u>	<u>Campaign</u>	<u>Total</u>
Diapers	\$ 283,662	\$ -	\$ -	\$ -	\$ 283,662
Rent	22,200	-	-	-	22,200
Books	8,277	-	-	-	8,277
Other	13,830	41,793	4,288	28,626	88,537
Total	<u>\$ 327,969</u>	<u>\$ 41,793</u>	<u>\$ 4,288</u>	<u>\$ 28,626</u>	<u>\$ 402,676</u>

No amounts have been reflected in the financial statements for contributed services that do not require specialized expertise. The Organization pays for most services requiring specific expertise. However, many individuals volunteer substantial amounts of time toward United Way sponsored community activities, campaign solicitations, and various committee assignments, which do not require specialized expertise or would not typically be purchased if not provided by donation.

UNITED WAY FOX CITIES, INC.
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2022 AND 2021

NOTE 14 RELATED PARTY TRANSACTIONS

During the years ended March 31, 2022 and 2021, the Organization recognized contributions and sponsorships totaling \$66,900 and \$97,263, respectively, from members of the board of directors.

UNITED WAY FOX CITIES, INC.
SCHEDULES OF PARTNER PROGRAM EXPENSES
YEARS ENDED MARCH 31, 2022 AND 2021

	2022	2021
Advocap	\$ 51,583	\$ 49,127
American Red Cross in Northeast Wisconsin Chapter	98,873	97,170
Appleton Public Library	53,109	42,374
Big Brothers/Big Sisters of East Central Wisconsin	320,546	320,546
Boys' and Girls' Brigade Association	30,380	30,380
Boys and Girls Clubs of the Fox Valley	406,927	318,513
Bridges Child Enrichment Center, Inc.	147,201	144,314
CAP Services, Inc.	105,449	100,428
CASA Fox Cities	41,946	-
Catalpa Health	91,130	88,476
Catholic Charities of the Diocese of Green Bay	96,714	93,897
Child Care Resource and Referral, Inc.	70,659	70,461
Christine Ann Domestic Abuse Services	106,076	101,974
Community Family Resource Center	29,533	28,397
Covey	21,945	43,890
Family Services of Northeast Wisconsin	490,301	462,068
Fox Valley Literacy Coalition	106,186	102,102
Fox Valley Memory Project	10,178	80,178
Friendship Place	112,743	109,459
Girl Scouts of the Northwestern Great Lakes	125,495	125,216
Goodwill of NCW, Inc.	188,494	184,798
Harbor House Domestic Abuse Program	184,238	177,188
Legal Action of Wisconsin	70,875	70,875
Lutheran Social Services	35,317	138,245
National Alliance on Mental Illness (NAMI) Fox Valley	119,303	115,828
Neenah-Menasha Dental Clinic	50,738	49,260
Neenah-Menasha Dial-A-Ride	8,274	8,033
Nonprofit Affordable Housing Based Rental Services (NAHBRS)	17,513	17,003
Partnership Community Health Center	142,864	138,703
Pillars, Inc.	288,682	276,285
Reach Counseling Services	197,469	191,718
Rebuilding Together Fox Valley	25,000	-
Samaritan Counseling Center	87,764	58,590
Sexual Assault Crisis Center of the Fox Cities	120,507	120,507
SOAR Fox Cities	275,077	267,485
Valley Packaging Industries	421,320	373,337
Villa Hope	18,355	17,995
Vivent Health/AIDS Resource Center of Wisconsin	61,969	60,164
YMCA of the Fox Cities	584,888	580,975
Youth-Go	206,639	204,089
Subtotal	5,622,260	5,460,048
Less: Expenses Funded through Designations	(184,231)	(302,131)
Net Partner Agency Program Expenses	\$ 5,438,029	\$ 5,157,917



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